

Murray Strachan (www.murraystrachan.co.uk)



Profile

I am a determined, committed and forward thinking leader with a clear focus on the delivery of strategic business objectives and business performance. I have a strong, diverse business acumen and experience, with a proven record in the delivery of results and the management of key relationships. I have had a solid career, working in or with, a number of large, medium or small service, contracting and

consultancy companies, across a number of industry sectors, both in the UK and internationally.

I currently have my own consultancy business, Strachan & Partners, and undertake strategic consultancy projects and turnaround / interim roles, both in the UK and overseas. I also hold a number of non-executive chairman & director positions in UK companies or organisations.

From 2007 to mid 2012, I was also Chief Executive of Albyn Ventures, a business investment group. Prior to that, I was a director and Chief of Staff of Petrofac Operations Services, a major division of Petrofac PLC and the Chief Executive of the global Petrofac Training Group. Petrofac Training was created in February 2004, when Petrofac acquired the RGIT Montrose Group, which had been acquired in April 2003 by a MBO Team led by myself. Prior to RGIT Montrose, I worked for divisions of Liberty Mutual and the Maersk Group in a number of senior management or strategic change management roles.

I am the current Vice Chairman of the Entrepreneurial Exchange in Scotland and have undertaken numerous charitable roles in the past.

I live between Bridge of Allan & Aberdeen, in Scotland with my partner Carol. We have three children, all of whom have left home.

Full profile and /or details of expertise & experience can be found on www.murraystrachan.co.uk or <http://uk.linkedin.com/pub/murray-strachan/1a/91/765>

Expertise / Experience

- Executive leadership
- Strategy development and execution
- Corporate / Organisational Development - development & delivery of acquisition, merger, joint venture and divestment strategies & dealings
- Fundraising and refinancing
- Financial, commercial, operational and management diligence
- Business transformation / turnaround
- Internationalisation – experienced in undertaking, acquiring &/or establishing businesses in over 30 countries
- Non Executive Chairman or Director support, in a diverse range of businesses and organisations, including charities
- Executive Team coaching, mentoring and resourcing

Awards / Recognition

- Top 3 finalist for the IOD Scottish Director of Year in 2004
- RGIT Montrose, under my leadership, was the winner of the Ernst & Young Small / Mid-size Company Deal of the Year in 2003/4 and was runner up for the Overall Deal of the Year the same year
- Appointed to the Board of the Entrepreneurial Exchange in Scotland in 2007. Appointed Vice Chairman in March 2011
- Appointed Honorary Professor of the Robert Gordon University in 2007

Qualifications

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| 1985 | BSc Quantity Surveying |
| 2002 | Certificate in Company Direction |

Hobbies

Golf (Handicap 6), cycling, travel, food / wine and reading / learning
Member of Loch Lomond Golf Club

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Most Recent (significant) Work History / Assignments

Strachan & Partners Ltd. Director & Senior Consultant (P/T) – 2007 to present

Own consultancy business, working with Executives and Investors to create or recover value, through the provision of diligence, strategic advisory, interim executive & non executive services.

Albyn Ventures Ltd. Chief Executive (P/T) – 2007 to 2012

Established and lead an "active" business angel investment group, working with investee companies to add or create value.

Empire HR Group Ltd; Non Executive Chairman (P/T) – 2007 to present

Led a MBI/MBO of specialist outsourced employment law, HR & HSE consultancy. I currently lead the board, led the refinancing of the bank debt in 2010 and currently lead the planned expansion and growth strategy.

Landscape Planning Group Ltd; (plus spin out companies Home Property Reports Ltd; and EAO Ltd;) Sole Non Executive Director (P/T) – 2007 to present

Led a significant business angel investment into leading UK consultancy specialising in existing and planned land use, trees & arboriculture, ecology and landscape design. Helped architect and oversee a holistic re-engineering, restructuring and refinancing of the Group including the establishment of new spin out specialist property reporting consultancies.

Activpayroll Ltd; Interim Executive Chairman – 2009

Led an extensive and rapid turnaround and then refunding of a leading international outsourced payroll business, including replacing the board and restructuring the organisation.

SuperTie Limited. Non Executive Chairman (P/T) – 2008 to 2012

New start up company that manufactures and retails a revolutionary new (supertie) necktie. Mentored a young entrepreneur and then helped him establish & resource the company, find funding, launch the product, and then establish sales channels.

Golf Range Products Ltd; (plus spin out companies Pipeline Cleaning Solutions Ltd; and Pet Products Ltd;) Non Executive Chairman (P/T) – 2007 to 2012

New start up specialist golf practice mat manufacturing and distribution business. Led the structuring and development of the company, led the fundraising (4 rounds) and lead the board. Also supporting the founding entrepreneur with the development of two spin out technology companies.

Petrofac Operations Services – 2005 to 2009

Leading engineering, operations, maintenance and training provider to the international oil & gas producing and refining industries. One of three key divisions of Petrofac PLC.

Senior Strategic Advisor (P/T) – 2007 to 2009

Chief of Staff, Petrofac Operations Services Division – 2006 to 2007

Director, Petrofac Operations Services Division – 2005 to 2007

Petrofac Training Group Ltd; Chief Executive – 2004 to 2006

Leading safety and operational training, training management, emergency response and consultancy provider to the international oil & gas industries. Led the growth in international operations and turnover to c. US\$ 85 million with over 300 employees

The RGIT Montrose Group Ltd; Managing Director – 2000 to 2004

Leading specialist health & safety training consultancy and service provider serving the international oil & gas industry. Doubled Group turnover to over £20 million with 150 employees/associates. Led an MBO of the company in 2003 and the subsequent sale to Petrofac in 2004.

Montrose Park Hotel Ltd; Managing Director – 2000 to 2003

Premier 65 bed, 4 star function hotel in Montrose. Led the turnaround of the business and then subsequent sale in 2003.

Liberty Occupational Health Ltd; & Liberty Risk Services Ltd; General Manager / Vice President - 1998 to 2000

Leading occupational health, safety & risk services consultancy and training provider, serving both private and public sector customers across a diverse industry base, throughout the UK and abroad. Division of the Liberty Mutual Group, USA with turnover of £7 million with over 160 employees. Led the restructuring of the European Group of Companies and then supported the European Chairman with the subsequent sale of the companies to management buy out teams and the Aon Group.

Salamis (M&I) Group Limited – 1990 to 1998

Major onshore and offshore fabric maintenance contractor (part of the Maersk Group), serving the international oil, gas, power and petrochemical industries. Group turnover in excess of £75 million with over 1000 employees

General Manager – Business Support and Services -1994 to 1998

Business Improvement Manager (major change management role) -1992 to 1994

Materials and Logistics Manager -1990 to 1992

Alpha Group Ltd; Contracts/Operations Manager (Deputy General Manager) – 1987 to 1990

Specialist grouting and subsea protection & stabilisation contractor based in the UK, Norway and the Middle East. Responsible for all commercial, financial and operational aspects of the business.